

Bak2Basiks Ltd

Project	Client	Duration	Sector
Global Improvement	Sparrows	11/2015 – 10/2017	Oil & Gas

Position: Improvement & Lean Support Specialist

Aberdeen England
Houston Texas
Louisiana

Scope: Reported directly to the business CEO, focusing on reducing cost, improving sales, General, & Administration Lean reduction within the Global Business. Budget focused, delivering long term sustainable improvements. Working within the Global Leadership Team, coaching, measuring, developing, & supporting key business activities, in line with 5 Year / strategic growth plan.

Outline & Achievements:



- Designed, Integrated, & delivered, recovery plan for BP contract, delivering solutions to 122 quality related issues (as detailed within PIP served on Sparrows. Converting a project loss into the successful award of a “New” 10 Year BP Global agreement (circa value: £300 – 400M)
- Defined & refocused failing sales teams, & associated processes. Developed Sales Control Room processes, & mentored / coached performance. Introduced “Back Office” Support enabling value added sales (Increase in customer face time, reduction in waste).
- Delivered DMAIC projects focusing on optimisation, effectiveness, & increased utilisation of 1000+ “off shore” global “Flying Squad”.
- Reduced £250k overspend by correcting business supply efficiencies
- Back Office CI improvements include the removal of 500+ month “Open Invoices” adding £600k benefit
- Reviewed full offshore service, & material delivery processes, reducing lost time (sickness, absence), & improved effectiveness, of low-cost cover. Total annual benefit of £2.6M+
- Integrated Control Room (War Room) management system,

supported by integrated Charters, work structures, & associated KPI's. Focusing on “Right First Time” & revenue / profit optimisation.

- Supported headcount reduction through improvement activities, including the SG & A savings total project delivery offered an additional £3M, to the yearend bottom line performance
- Line balanced key profit activities, ensuring reduction in material, equipment & manning waste / non-productive activities
- Re-educated & supported home grown senior management team. Incorporating steering committees, roll out of ongoing Continuous Improvement plans, Project Reviews, & Control Rooms.
- Delivery of 32 stage milestone controls ensuring the highest possible service delivery to new, & existing offshore clients, including: Shell, Nexen, CNR, BP, ENI, Perenco, Talisman, TAQA, operating over 283 offshore manned & unmanned platforms.
- Stratified & developed £60M Global Hydraulic delivery plan as part of 5-year plan for MEICAP – USA - UK